



Bring these questions before you commit to any used car.

## About the car

- Can I see the vehicle history report?
- Has this car been in any accidents or had major repairs?
- What is the title status — clean, rebuilt, or salvage?
- Can I take it to my own mechanic for an inspection?
- Are there any open safety recalls?

## About the price

- What is the out-the-door price, with every fee listed?
- What does the documentation fee cover?
- Which add-ons are optional, and what do they cost?
- Is the price in writing?

## About financing (if you finance)

- What is the APR, not just the monthly payment?
- How long is the loan, and what is the total I will pay?
- Is the financing final, or can it change after I drive off?
- Can I get the financing terms in writing before I sign?

## Remember

No one can guarantee loan approval. You can always walk away and compare other offers. A free way to find more local dealers is at [carmatchlane.com](http://carmatchlane.com).